

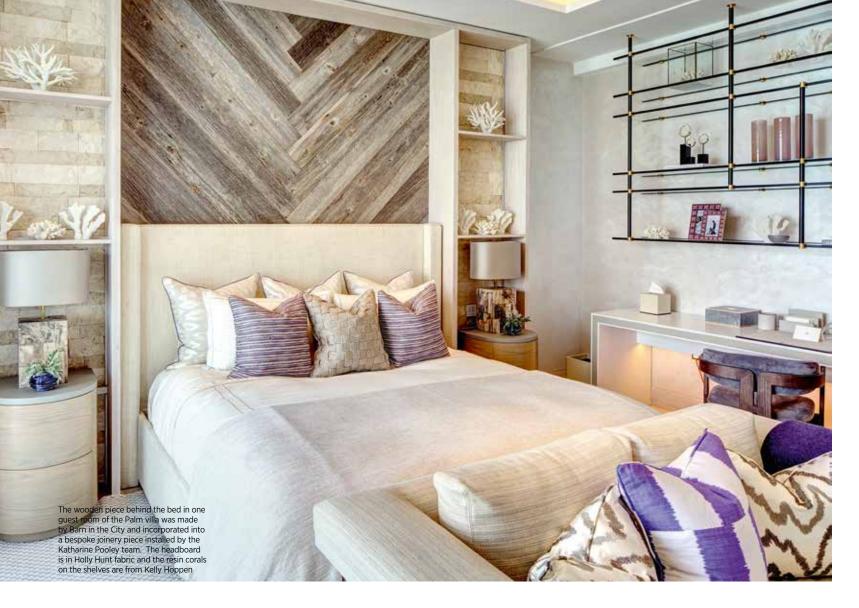
THE LUXURY OF WANDERLUST

While completing her latest project in Dubai, Katharine speaks to Anna Brady about how she runs her global business, the Middle Eastern market and creating interiors that tell a story



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Below: Interior designer Katharine Pooley. Blue shirt, Dhs1,025, Victoria Beckham; trousers, Dhs3,310, Simone Rocha at Symphony; jacket, Dhs6,005, Roland Mouret; shoes, Dhs2,334, Stuart Weitzman



having a good eye, but because so much is about dealing with management, marketing, staffing, pricing, finances," she says, matter of fact, "I think the structure and the discipline of working long hours at a company like

Morgan Stanley, being in difficult situations, being a diplomat, coping with different cultures, is so important."

Her business and background might

be international, but Katharine's 'just get on with it' attitude is decidedly British. Her shift from Excel to paint charts came quite by accident, after she moved to Singapore when she got married and she and her husband bought four properties around the world to renovate, in America, Thailand, Scotland and London. "I personally did up four different houses on four different continents, which probably sounds quite easy now but in those days, everyone was like 'whoa'" says Katharine. But she loved it. "I think when you're passionate and you love something, you work very hard. There were times that I would go through an entire night without sleeping, and I'd probably do one of those a week. It's a drive isn't it, when you love something like that?"

A steep learning curve, her mistakes taught her resourcefulness. One project was a 15th century castle in remote Scotland. "Everything had to

be shipped up. I didn't think about it but the spiral staircase goes left way round rather than right way round. I couldn't get one single piece of furniture up, so I had to saw everything in half and clamp it together. So the great thing is no one will be able to pinch anything, as they won't be able to get any of the furniture out!"

Interiors didn't become a business until she transferred back to the UK in 2004, and opened a shop on Walton Street in London. An inveterate traveller – "It's who I am, you take travel away from me and I die. It's my spirit" – she stocked it with her finds from across the world, either original or designs inspired by them. "I thought I'd open that, get a shop manager and pop in every now and again for tea and enjoy life," she remembers, "Well I never got the tea, I've just worked non-stop for the last 13 years." After visiting the shop one day, Mohammed Al Fayed, then the owner of Harrod's, asked her to design one of his homes. Today her global business has a staff of 40.

With a new project, says Katharine, to get to know the client they "ask thousands of questions - what do you want to achieve from the house, what do you like what don't you like?" She never goes on their existing home however, "because that is just what they don't want." Stylistically, Katharine and her team (who she is ever quick to credit) are chameleons; there's no 'house-look' because, as Katharine says, "It's not about me, it's about the client and the house." At a push she describes the Katharine Pooley aesthetic as "Quality, timeless and... detailed. Layered." As a result, her own homes are, "very confused. Because every time I do a new project I want to change them. I love every style, which causes my husband to get quite frustrated with me as my continuous inspiration makes for regular changes in our home!"

The Palm villa is the fourth property she has done for



the owner, and it's a very different style to the others. "We've just done his castle in England which is all deep reds and chocolate browns and leathers, but that's for a castle," she says, "It's not just the client that speaks to us, it's the house. This particular house is very bright, it's surrounded by light blue seas, so we've brought those tones inside. The carpet is cream though, because the sun is so strong a blue one would be bleached to grey. Our job is to not only help the client but to help the house, so the house tells a story." Katharine thinks being married and a mother helps to understand the compromises necessary between a couple and between adults and children when designing a home - doing childrens' playrooms and buying all the toys is one of her favourite parts of the job. In this project, the study and cinema room, far darker and more masculine than the rest of the house, have been designed with Amit in mind, whereas downstairs it's much more fresh and light.

The villa took just over a year to complete, the entire contents meticulously planned in the UK and shipped out in ten 40 foot containers. Much here has been made by Katharine's trusted craftsmen - British joiners who fly out to install their work. Quality is paramount – they will never buy from China, although many rugs are from Nepal and large shellwork pieces (such as the glistening wall of mother of pearl in the master bathroom) are brought in from the Philippines because that is where the best work can be found.

Quality has been something lacking in many of the city's rapidly constructed buildings but Katherine thinks that's changing, "In Dubai I think they've realised they built things too quickly, too cheaply. I think people left after the recession and now they're coming back again." Kuwait, however, she considers a pioneer of interior design in the Gulf. "The houses are just perfect inside. More classical in style, but I believe now they are changing and favouring more of a contemporary and clean line look," she gestures around, "Dubai is much younger and more beachy."

All around the Palm villa are carefully placed objets, creating little vignettes, playing on textures, form and shape. There's much iridescent shell work, soft chalky surfaces of ceramics juxtaposed with warm metallics, and curvaceous forms that borrow from the sea outside; this





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"WHENI'M WALKING OR I'M ON MY OWN... THAT'S WHEN YOU GET THE BIGGEST IDEAS AND MAKE THE BEST DECISIONS"

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service. This is not just milk in the fridge when you arrive, it's a fully stocked freezer and a pair of slippers awaiting wearing feet.

"A lot of our clients have multiple homes," says Katharine, "They have the income, they just don't have the time. So if you take this house, I have 12 of my

people here right now, can you imagine how long it would take you to do that yourself?" She gestures to a cushion, "For instance, I've done cushions that have a different front, different back, piping and embellishment from four different suppliers. Just for a

Something that recurs again and again are specialist finishes, juxtapositions of rough and smooth, the sleek and the rustic. Upstairs there's innovative wood work from Barn In The City, such as the headboard on one bed made from old timbers, then gilded and set within resin. The walls in the main reception area are not painted, they are polished plaster with a slight iridescence. The latter as a replacement for paint is a trend that Katharine has noticed this year, along with a renewed penchant for wallpaper. "In terms of colours,

blush pink and antique bronze are still here although people are now using a lot more nickel," she continues, "Not so much gold, more bronze. And emerald green is really coming in. An emerald green sofa, say. Some people are even using it on their walls."

Practicalities of running a business aside, Katharine is still a creative so when, among all this globetrotting and problem solving, does she have time to think freely? She laughs, "I used to climb mountains, and the funny thing is, when you're walking for eight hours a day, you talk to yourself. When you're living your everyday life, you don't have time to think. When I'm walking or I'm on my own or I'm on an aeroplane, that's when you get the biggest ideas and make the best decisions."

Having spent so much time looking at the interior of a plane it's perhaps no surprise that top of her bucket list for future projects is a private jet. "I'd love to do another big yacht and I'd love to do a plane, there's so much to consider, constraints of weight, space," she grins, "A real challenge." Then again, whether climbing a mountain, riding across the Sahara on horseback or, perhaps, kitting out a plane, the intrepid Katharine Pooley seems most at home when faced with a challenge.



Silver Wave marble in a London project by Katharine